



# SMEDA Legal Service

Empowering SMEs by Facilitating Access to Legal  
Service

March 04, 2009

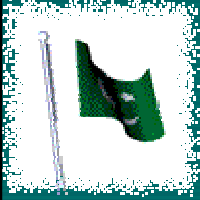
Small & Medium Enterprises Development Authority  
Ministry of Industries & Production,  
Government of Pakistan

[www.smeda.org.pk](http://www.smeda.org.pk)



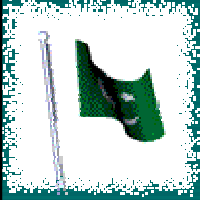
# INITIATIVES

- Information Dissemination---web based / help desk
- Training Programs
- Network of Legal Service Providers (LSPs)
- Third Party Facilitation Centers
- BPO contracting facilitation
- Advocacy & support for IPRs protection
- Alternate Dispute Resolution
- Policy & Regulatory reviews



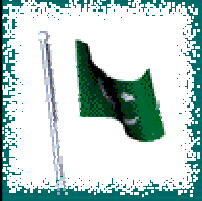
# Information Dissemination

- Regulatory Procedures / Guides
    - 42 Guides---Available at SMEDA offices & website in English and Urdu in following subjects:
    - IPRs, Import Export, Getting Finance, Utilities Registration, Business Registration, Labor Laws, Taxation Procedures and Complaints to Mohtasib.
    - Downloads (July 08-Feb, 09)-----6913 (English version)
  - Contact Details of LSPs Network
    - City / Region wise
  - Commercial Contract Templates
    - Templates uploaded on website-----16
    - Templates to be prepared---50
    - Downloads (July 08-Feb, 09)-----2954
- Commercial Contract Templates



# Training / Awareness Programs

- No. of Training / Awareness Programs conducted (Jan, 2005 till June 2008)---65
- Subjects of Training:
  - Income Tax, Sales Tax, Labor Laws, IPRs, Environmental Law, How to start business (Forms of business practices)



# Network of LSPs

- Objective
  - Meeting service requirements of SMEs
  - Reducing demand supply gap
  - Ensuring high quality service provision
  - Promoting service providers



# Networks Established

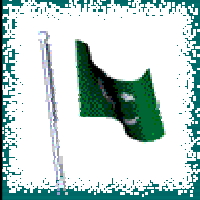
- Punjab
  - Lahore, Gujranwal, Gujrat, Rawalpindi, Multan, Sargodha, Sialkot, Rahimyarkhan,
- Sindh
  - Karachi, Hyderabad
- NWFP
  - Peshawar, D.i.Khan
- Balochistan
  - Quetta



# Third Party Facilitation Centers (TPFCs)



- SME Facilitation through Service Providers Network. TPFCs work under following arrangement:
  - A network Legal expert services members of CCI / TAs on a defined once a week frequency to:
    - i) facilitate members of CCI / TAs on legal matters, and
    - ii) Promote services of other members on the network



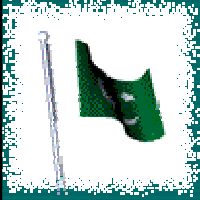
# Pilot TPFC at NWFP

- Established at the office of Anjuman-e-Tajran, Jinnah Street Peshawar on April 06, 2007.
- Performance Statistics Seventeen months operations:
  - SMEs Serviced 240+
  - Business Generated by SPs 224,000
  - Training/Awareness programs 3
  - No. persons trained 110



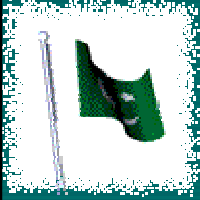
# TPFCs Established

- NWFP
  - Peshawar
- Balochistan
  - Quetta
- Sindh
  - Karachi, Hyderabad
- Punjab
  - Multan, Rawalpindi



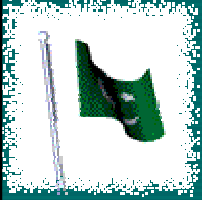
# BPO Facilitation

- Objective
  - Strengthen and support BPO contracting through advocacy and facilitation for legal consultancy
- Methodology
  - Demand Estimation Survey
  - Project proposal development
  - Training Module for capacity building of LSPs
  - Awareness Seminars / Promotion & Marketing
  - Service Packaging & Facilitation
  - Monitoring & impact assessment



# Advocacy and Support on IPRs

- Awareness Programs in collaboration with Chambers / TAs / IPO Pakistan
- Adaptation and translation of WIPO publications (5)
- Promotion and facilitation of protection of geographical indications.
- Referrals to network LSPs



# Alternate Dispute Resolution

- Participation / collaboration with IFC for establishment of KCDR
- Operational Support to KCDR in networking
- Marketing & Support of KCDR in SME clusters
- Assistance in replication of KCDR model in other cities.



# Policy & Regulatory Reviews

- SME Policy, 2007
- SME Act, 2007
- Review and comments on draft legislative bills regarding SMEs
- Review of existing laws and regulations



# Proposed Projects for Collaboration with UNDP

- Impact Assessment of TPFCs
- Demand Estimation Survey for BPO
- Association strengthening (informal & formal)
- Mapping & facilitation in protection of Geographical indications
- LSPs network mobilization

THANK YOU

