



SMEDA Legal Service

Empowering SMEs by Facilitating Access to Legal
Service

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Small & Medium Enterprises Development Authority
Ministry of Industries & Production,
Government of Pakistan

www.smeda.org.pk



INITIATIVES

- Information Dissemination---web based / help desk
- Training Programs
- Network of Legal Service Providers (LSPs)
- Third Party Facilitation Centers
- BPO contracting facilitation
- Advocacy & support for IPRs protection
- Alternate Dispute Resolution
- Policy & Regulatory reviews



Information Dissemination

- Regulatory Procedures / Guides
 - 42 Guides---Available at SMEDA offices & website in English and Urdu in following subjects:
 - IPRs, Import Export, Getting Finance, Utilities Registration, Business Registration, Labor Laws, Taxation Procedures and Complaints to Mohtasib.
 - Downloads (July 08-Feb, 09)-----6913 (English version)
 - Contact Details of LSPs Network
 - City / Region wise
 - Commercial Contract Templates
 - Templates uploaded on website-----16
 - Templates to be prepared---50
 - Downloads (July 08-Feb, 09)-----2954
- Commercial Contract Templates



Training / Awareness Programs

- No. of Training / Awareness Programs conducted (Jan, 2005 till June 2008)---65
- Subjects of Training:
 - Income Tax, Sales Tax, Labor Laws, IPRs, Environmental Law, How to start business (Forms of business practices)



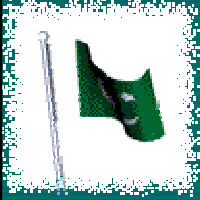
Network of LSPs

- Objective
 - Meeting service requirements of SMEs
 - Reducing demand supply gap
 - Ensuring high quality service provision
 - Promoting service providers



Networks Established

- Punjab
 - Lahore, Gujranwal, Gujrat, Rawalpindi, Multan, Sargodha, Sialkot, Rahimyarkhan,
- Sindh
 - Karachi, Hyderabad
- NWFP
 - Peshawar, D.i.Khan
- Balochistan
 - Quetta



Third Party Facilitation Centers (TPFCs)



- SME Facilitation through Service Providers Network. TPFCs work under following arrangement:
 - A network Legal expert services members of CCI / TAs on a defined once a week frequency to:
 - i) facilitate members of CCI / TAs on legal matters, and
 - ii) Promote services of other members on the network



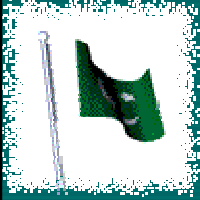
Pilot TPFC at NWFP

- Established at the office of Anjuman-e-Tajran, Jinnah Street Peshawar on April 06, 2007.
- Performance Statistics Seventeen months operations:
 - SMEs Serviced 240+
 - Business Generated by SPs 224,000
 - Training/Awareness programs 3
 - No. persons trained 110



TPFCs Established

- NWFP
 - Peshawar
- Balochistan
 - Quetta
- Sindh
 - Karachi, Hyderabad
- Punjab
 - Multan, Rawalpindi



BPO Facilitation

- Objective
 - Strengthen and support BPO contracting through advocacy and facilitation for legal consultancy
- Methodology
 - Demand Estimation Survey
 - Project proposal development
 - Training Module for capacity building of LSPs
 - Awareness Seminars / Promotion & Marketing
 - Service Packaging & Facilitation
 - Monitoring & impact assessment



Advocacy and Support on IPRs

- Awareness Programs in collaboration with Chambers / TAs / IPO Pakistan
- Adaptation and translation of WIPO publications (5)
- Promotion and facilitation of protection of geographical indications.
- Referrals to network LSPs



Alternate Dispute Resolution

- Participation / collaboration with IFC for establishment of KCDR
- Operational Support to KCDR in networking
- Marketing & Support of KCDR in SME clusters
- Assistance in replication of KCDR model in other cities.



Policy & Regulatory Reviews

- SME Policy, 2007
- SME Act, 2007
- Review and comments on draft legislative bills regarding SMEs
- Review of existing laws and regulations



Proposed Projects for Collaboration with UNDP

- Impact Assessment of TPFCs
- Demand Estimation Survey for BPO
- Association strengthening (informal & formal)
- Mapping & facilitation in protection of Geographical indications
- LSPs network mobilization

THANK YOU

